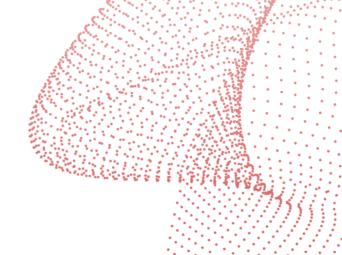


## **ARIZON RFID Technology**

英屬開曼群島永道射頻技術股份有限公司

1H2025 Earnings Conference

TWSE Ticker | 6863 2025/08/19



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## Financial Results

## **Statements of Comprehensive Income**

(In NT\$ millions unless otherwise noted)	2Q2025	1Q2025	1H2025	1H2024
Net Sales	923	1,145	2,068	2,071
Gross Profit	263	338	600	726
Gross Margin	28.49%	29.52%	29.01%	35.06%
Operating Expenses	129	150	279	282
Operating Expense Ratio	13.97%	13.10%	13.49%	13.62%
Operating Income	133	188	321	444
Operating Margin	14.41%	16.42%	15.52%	21.44%
Non-Operating Items	-131	43	-87	54
Income Before Tax	3	231	234	498
Pre-Tax Income Margin	0.33%	20.17%	11.32%	24.05%
Net Income	-32	189	157	415
Earning Per Share (NT Dollar)	-0.43	2.52	2.09	5.58

## FX Losses From Financial Asset Valuation

### **FX Losses from Financial Asset & Liability**

### Unit: NT\$ millions

Currency	Net FX Gains (Losses)
RMB	(4)
USD	(82)
VND	(11)
EUR	(12)
JPY	(34)

### **USD/TWD Exchange Rate Trend**

Average Spot Buying/Selling Exchange Rate





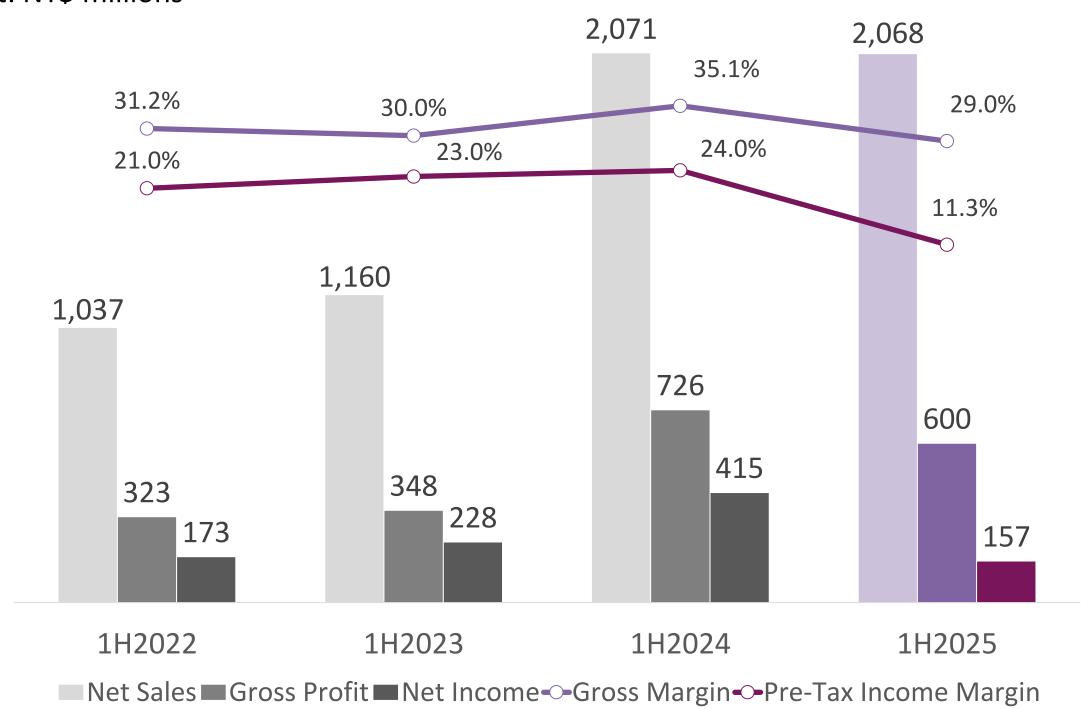




Source: Bank of Taiwan website

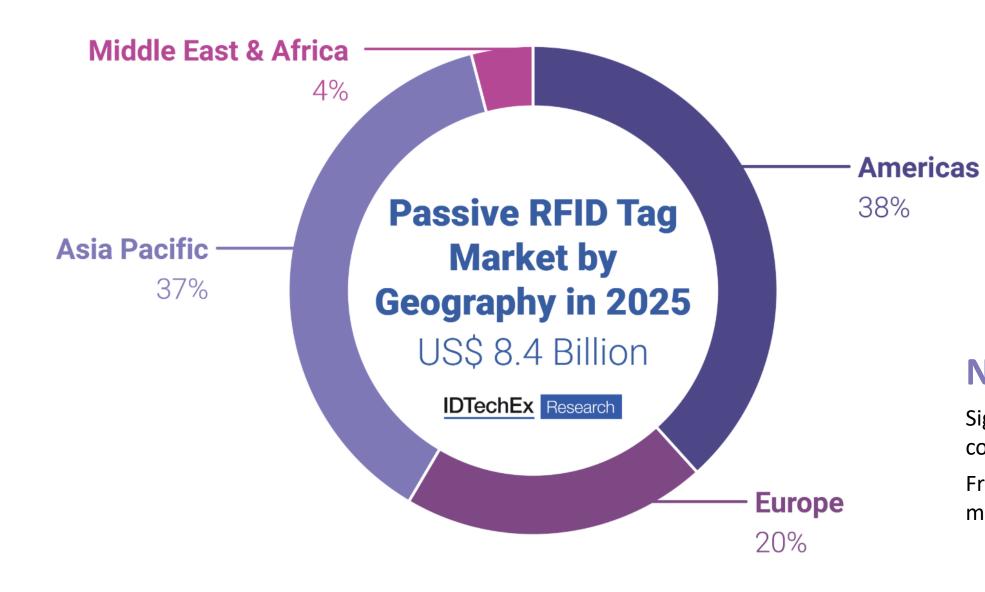
### 1H2022 ~ 1H2025 Operating results and profitability

Unit: NT\$ millions



# Business Overview & Outlook

### **Industry Development by Region**



#### No.1 Americas 38%

Driven by strong adoption of UHF RFID, which represents over 60% of global UHF tag use.

Growth largely supported by widespread deployments in retail, apparel, and logistics by companies such as Walmart and UPS.

### No.2 Asia Pacific 37%

Significant adoption of UHF RFID, with high volumes of HF RFID used in contactless cards.

From 2024 to 2025, HF tag use declined by nearly 7% as the growing use of mobile wallets reduced card issuance.

Source: IDTechEx, RFID Forecasts, Players and Opportunities 2026-2036

### No.3 Europe 20%

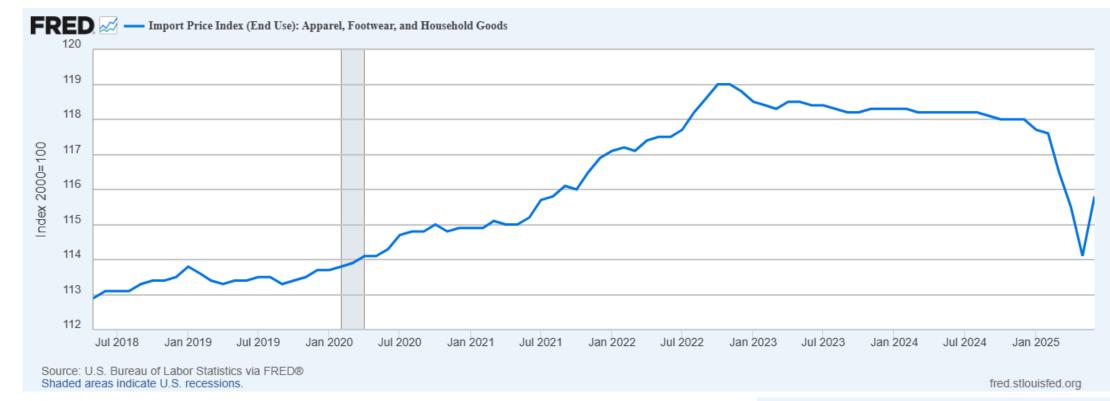
Market primarily driven by UHF RFID, with nearly 30% of global UHF end use Growth supported by upcoming regulatory changes such as the EU Digital Product Passport, which will mandate item-level traceability for select product categories starting in 2026.

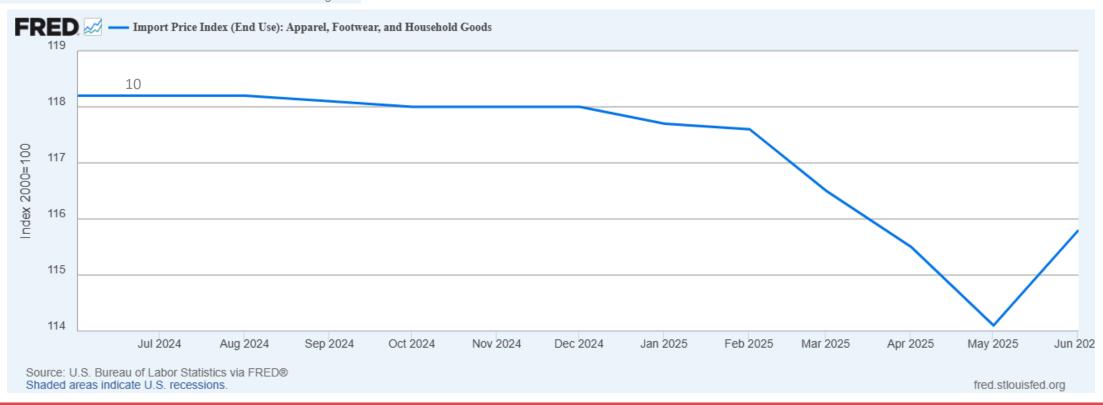
## UHF RFID Tags number 2021-2033 (millions)

Passive UHF									
Tags Numbers - million	2021	2022	2023	2024	2025	2026	2027	2028	2033
Retail apparel and footwear	17,200	19,780	23,736	28,958	34,750	41,699	50,039	60,047	80,000
Retail-other (inc. anti counterfeiting)	850	1,150	2,185	4,152	6,850	11,302	18,649	30,771	75,000
Medical/health care	975	1,170	1,404	1,699	2,073	2,591	3,238	4,080	8,450
Assets, parts, logistics containers	3,565	4,100	4,510	4,961	5,457	6,003	6,603	7,263	30,000
Air baggage and cargo	190	275	330	396	594	891	1,337	2,005	6,750
Access Control/ticketing	70	81	94	109	126	146	170	197	345
Sensors & Embedded (I2C etc)	3	3	4	5	6	8	10	12	60
People	93	108	<b>125</b> 9	146	172	203	240	283	480
Other	600	650	750	800	850	900	1,000	1,100	5,500
Total (million)	23,546	27,317	33,138	41,225	50,878	63,744	81,286	105,759	206,585

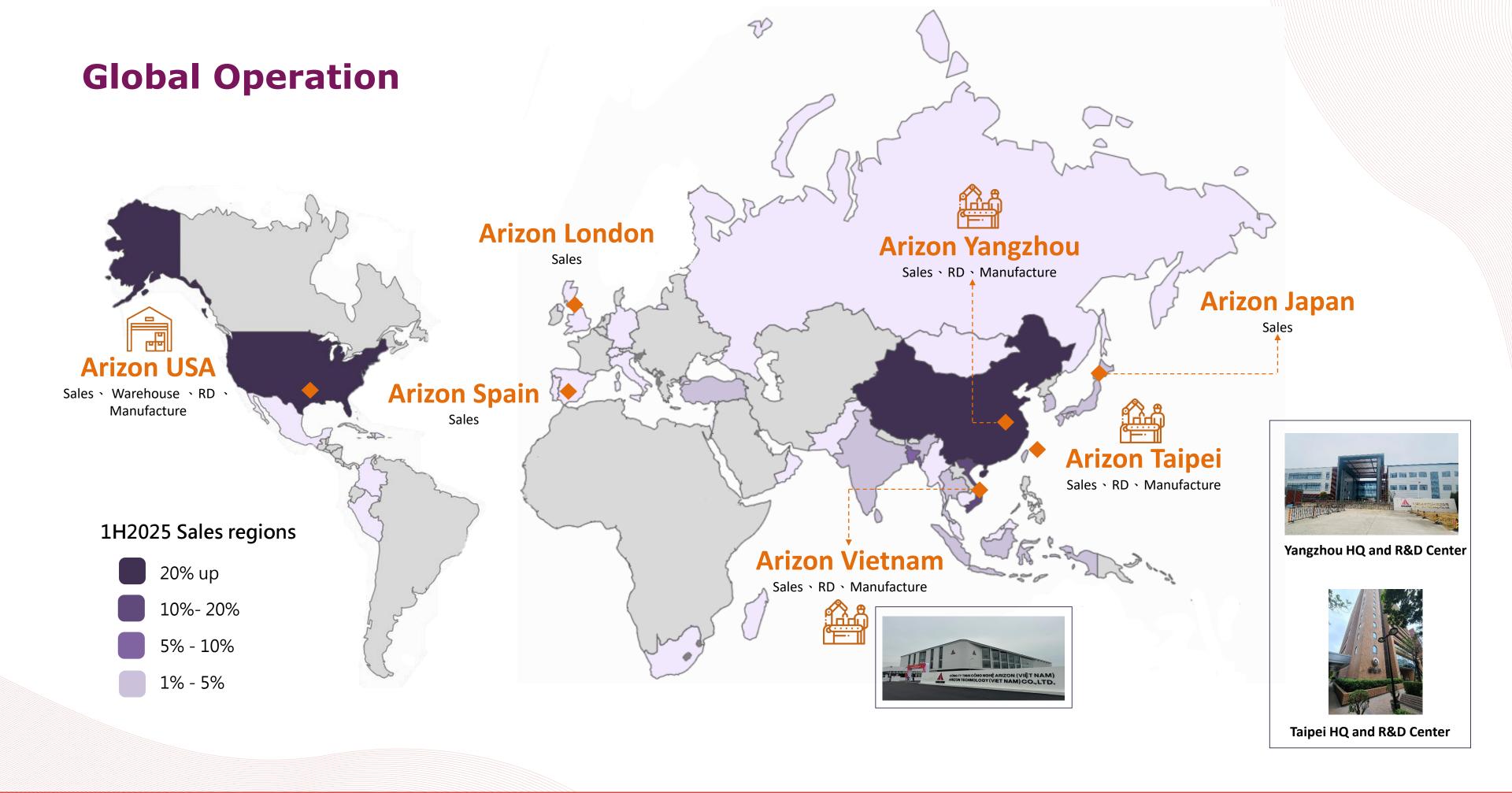
Source: IDTechEx, RFID Annual Report

## Import Price Index (end user): Apparel, Foot wear and Household Goods(US)

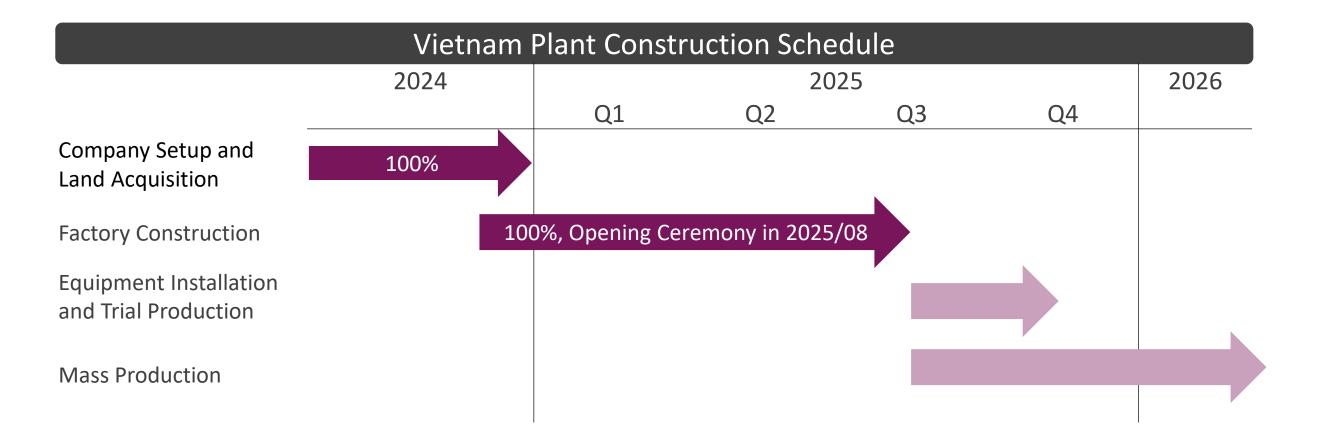


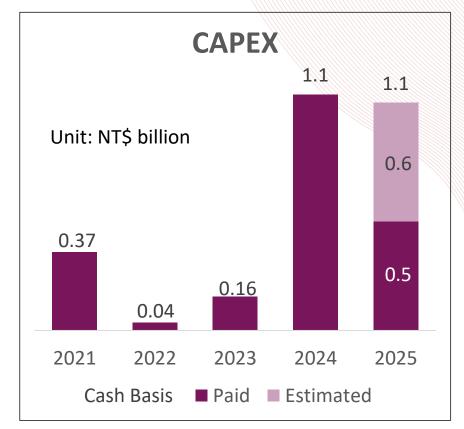


ARIZON 永道射頻技術



## Production Capacity & CAPEX Plan







Main Entrance of Vietnam Plant, taken in Aug. 2025



Aerial View of Vietnam Plant, take in Aug. 2025



Opening Ceremony in Aug. 2025

### **Trading Amount(VN)**

### Vietnam Trade (2018-2024)

#### All Values are in Billions of US dollars

Year/Quarter	Total Exports	Increase/Decrease
2018	243.7	
2019	264.6	8.58%
2020	281.4	6.35%
2021	335.8	19.33%
2022	370.9	10.45%
2023	353.1	-4.80%
2024	405.5	14.84%



General Statistics Office of Vietnam (GSO)
Link: https://www.gso.gov.vn/en/import-export/

The World Bank's World Integrated Trade Solution (WITS)
Link: https://wits.worldbank.org/countrysnapshot/VNM

ARIZON 永道射頻技術

### **Circular Economy Concept**

Arizon RFID products contain chips that can read and write data 100,000 times, making it possible to assign different content to the same tag multiple times, thereby improving tag utilization efficiency.

Continuously simplify packaging, reducing the use of packaging materials from the source and lowering waste generation.

Continuously promote packaging material recycling and reuse with suppliers, such as pallets, antenna shields, and roll cores, combined with turnover management and collection, to encourage suppliers to recycle and reuse.

## 2025 August Published the Second Sustainability Report

To help stakeholders understand Arizon's sustainability initiatives, commitment to corporate social responsibility, and dedication to sustainable development.



## **Sustainability Actions**

### **Green Product Development**

In pursuing environmental sustainability, we actively promote the research, development, and provision of green products to reduce environmental impact and enhance resource efficiency. Our strategy focuses on two main areas:

Development of passive products: Reduce energy consumption and battery waste.

Advancement of paper-based antenna technology: Replace traditional PET plastic materials, reduce the use of surface and adhesive materials, lower carbon footprint and improve material efficiency in production, and adopt processes such as laser manufacturing to avoid excessive use of chemicals and generation of waste liquid.

### **Social Prosperity**

#### 臺北廠區

#### ▶愛在益起 送暖公益

2024 年 12 月 23 日,公司首次舉辦捐血活動,並於板橋捐血站順利舉行。這次活動召集了公司同仁積極參與,透過捐血行動為醫療機構提供血液支持。儘管是寒冷的冬季,同仁們依然

挽起袖子,展現對公益的熱情,並 進一步彰顯了公司對社會責任的承 諾。

本次揭血活動旨在提升社會大眾對 捐血重要性的認識,並鼓勵更多人 參與其中。作為永道首次舉辦的捐 血活動,透過這樣的實際行動,不 僅為醫療體系的穩定提供了支持, 也進一步凝聚了員工之間的團隊 神,提升大家對社會關懷的責任與 意識。此次活動共 28 人參與。



#### \*小小捐助,大大關懷:攜手支持公益行動

為支持社會公益並幫助弱勢族群,落實 ESG 政策中的社會面價值。我們鼓勵員工將日常行動轉化為正向影響,因此於辦公室指定地點設置「伊甸基金會」及「浪愛永恆協會」之零錢與發票捐款箱,期望透過簡單易行的方式,讓愛心成為職場文化的一部分。





伊甸基金會長年致力於協助身心障礙者、自立弱勢家庭等族群,提供就業支持、生活照護及 教育資源等實質協助,協助他們克服困境、提升生活品質。而浪愛永恆協會則專注於流浪動 物的救援、照護與送養服務,致力於推廣領養代替購買、生命平等尊重的理念。這些組織的

努力,正是永道關注社會共融與多元包容價值 的延伸,因此我們誠摯邀請全體同仁踴躍參與 這項愛心行動,不論是一張發票、一枚零錢, 這些捐助都將成為溫暖他人生命的重要力量。 透過點滴積累的資源,我們不僅傳遞關懷,也 展現企業凝聚力與集體善意,將公益精神融入 日常工作與文化,共同為弱勢族群與無聲生命 帶來實際的幫助與系穿,傳遞更多下向能量。



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Thank You